



# Comparison of Greenhouse Gas Offset Quantification Protocols for Nitrogen Management in Dryland Wheat Cropping Systems of the Pacific Northwest

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In the carbon market, greenhouse gas (GHG) offset protocols need to ensure that emission reductions are of high quality, quantifiable, and real. Lack of consistency across protocols for quantifying emission reductions compromise the credibility of offsets generated. Thus, protocol quantification methodologies need to be periodically reviewed to ensure emission offsets are credited accurately and updated to support practical climate policy solutions. Current GHG emission offset credits generated by agricultural nitrogen (N) management activities are based on reducing the annual N fertilizer application rate for a given crop without reducing yield. We performed a “road test” of agricultural N management protocols to evaluate differences among protocol components and quantify nitrous oxide (N<sub>2</sub>O) emission reductions under sample projects relevant to N management in dryland, wheat-based cropping systems of the inland Pacific Northwest (iPNW). We evaluated five agricultural N management offset protocols applicable to North America: two methodologies of American Carbon Registry (ACR1 and ACR2), Verified Carbon Standard (VCS), Climate Action Reserve (CAR), and Alberta Offset Credit System (Alberta). We found that only two protocols, ACR2 and VCS, were suitable for this study, in which four sample projects were developed representing feasible N fertilizer rate reduction activities. The ACR2 and VCS protocols had identical baseline and project emission quantification methodologies resulting in identical emission reduction values. Reducing N fertilizer application rate by switching to variable rate N (sample projects 1–3) or split N application (sample project 4) management resulted in a N<sub>2</sub>O emission reduction ranging from 0.07 to 0.16, and 0.26 Mg CO<sub>2</sub>e ha<sup>-1</sup>, respectively. Across the range of C prices considered (\$5, \$10, and \$50 per metric ton of CO<sub>2</sub> equivalent), we concluded that the N<sub>2</sub>O emission offset payment alone (\$0.35–\$13.0 ha<sup>-1</sup>) was unlikely to encourage a change in fertilizer N management; however, the fertilizer cost savings from adopting variable or split N management would incentivize

adopting these practices. Therefore, the monetary incentive of adopting agricultural N management BMPs for reducing N<sub>2</sub>O emission should be tied to other co-benefits and existing conservation programs to encourage N rate reductions that do not limit yield, crop quality, or economic stability.

**Keywords:** agriculture, wheat, nitrous oxide, greenhouse gas, nitrogen, offset

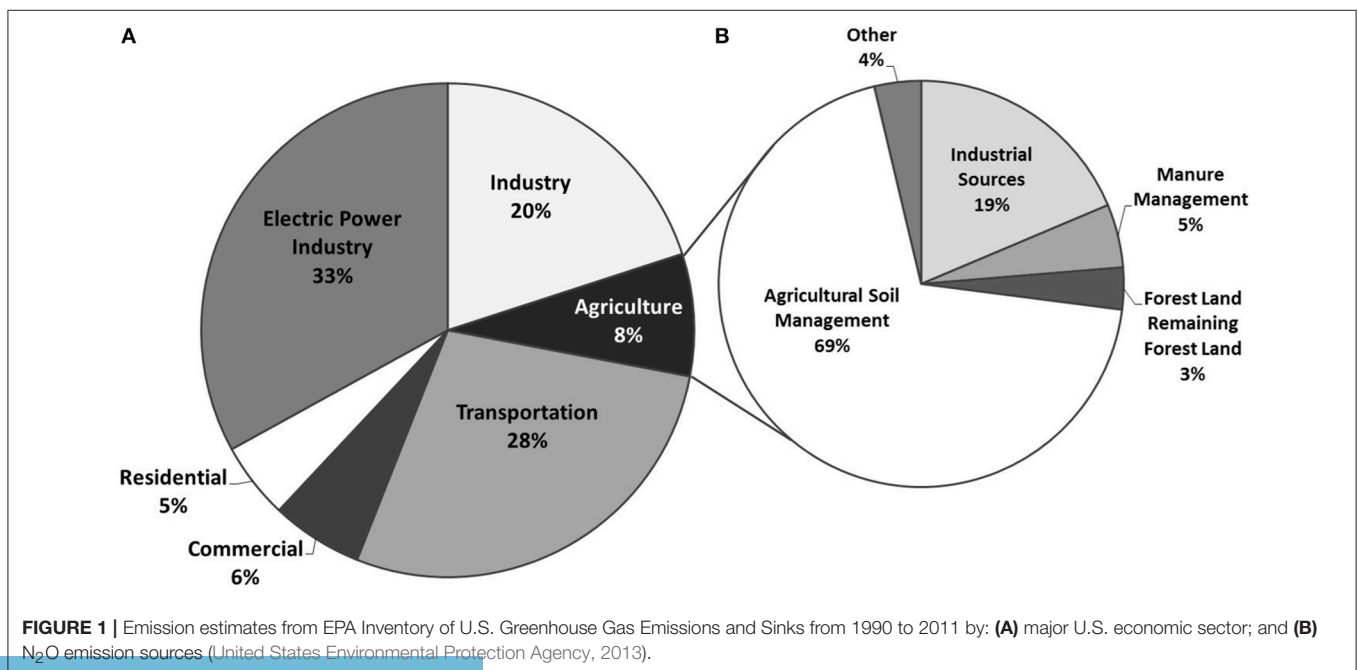
## INTRODUCTION

There is growing concern over rising atmospheric concentrations of nitrous oxide (N<sub>2</sub>O), a greenhouse gas (GHG) 310 times more potent than carbon dioxide (CO<sub>2</sub>) (Robertson and Vitousek, 2009; United States Environmental Protection Agency, 2013). GHG concerns are coupled with negative environmental consequences associated with accelerated rates of reactive N entering and cycling through ecosystems (Vitousek et al., 1997; Robertson and Vitousek, 2009). The agricultural sector is the largest contributor to rising N<sub>2</sub>O emissions in the US with 69% of N<sub>2</sub>O emissions from agricultural soil management (United States Environmental Protection Agency, 2013) (**Figure 1**). Increased N<sub>2</sub>O emissions from agricultural soil management result from application of synthetic N fertilizer, manure additions, and drainage and cultivation of organic soils (United States Environmental Protection Agency, 2013). Therefore, reducing N rate has been targeted as an opportunity to reduce GHG emissions and achieve other co-benefits, such as reducing N in runoff. However, under GHG offset programs, N fertilizer rate reductions must not result in substantial yield reductions (American Carbon Registry, 2010, 2012; Climate Action Reserve, 2012; Verified Carbon Standard, 2013) as an increasing world population will demand greater agricultural productivity from cropping systems that are currently reliant on synthetic N

fertilizers to achieve high yields. This has placed considerable pressure on agriculture to reduce hydrologic or gaseous losses of N without compromising yield which supports increased N use efficiency that may or may not result in N rate reductions (Robertson and Vitousek, 2009).

One policy tool to incentivize N fertilizer rate reductions is carbon offsets. Carbon offsets, also known as GHG offsets, are emission reductions achieved at sources outside of a capped sector that result in offset credits. Offset programs provide a mechanism where covered entities can offset their emissions by purchasing emission reduction credits. Offset protocol methodologies have been developed to ensure that GHG emission reductions are actually achieved (i.e., real and verifiable) and beyond what would have occurred without the incentive of the offset program payment (i.e., additional to business as usual) (Broekhoff and Zyla, 2008). The protocol methodology for quantifying emission reductions are the standard for accurate accounting of emission reductions and offset credits generated by project activities. Offset quantification protocols are therefore critical for establishing credibility in emission reductions and offset markets (Kollmuss et al., 2010; Lazarus et al., 2010).

Fertilizer N rate reductions have been targeted in offset programs because the addition of N increases the amount of available soil N for processes that produce N<sub>2</sub>O emissions from agricultural soils (mainly nitrification and denitrification)



(Smith et al., 2008) and are relatively easy to monitor and verify (Intergovernmental Panel on Climate Change, 2006). Furthermore, fertilizer N rate can be used as an integrator of several management practices that can be adopted alone or simultaneously to reduce N<sub>2</sub>O emissions. This might include adopting crop rotations with an N capturing component, improving prediction of N requirement, and employing the principles of precision N management of right place, right time, right source, and right rate (Smith et al., 2008; Robertson and Vitousek, 2009). Offset protocols for agricultural N management encourage practices that better predict crop N demand and increase N-use efficiency (Robertson and Vitousek, 2009; Millar et al., 2012) and can allow for reduced N fertilization rates while also meeting crop N demand. Precision N management practices that reduce N fertilizer application rates without reducing crop yield therefore offer one potential management strategy to reduce agricultural N<sub>2</sub>O emissions, generate GHG offsets, and decrease the amount of reactive N entering the environment.

Currently, N fertilizer rate recommendations for wheat are based on an expected yield goal and the unit N requirement (UNR). The UNR is the amount of nitrogen needed to produce one unit of grain (e.g., a bushel or kilogram). In the iPNW, where wheat is the dominant and most profitable crop for farmers, the UNR is generally determined by wheat class across a given region and reported in regional fertilizer guides (e.g., Koenig, 2005; Mahler and Guy, 2007). Yield goal and UNR are often assumed to be uniform across a given field and are used to calculate a uniform N application rate for a given field. However, variability in wheat yield and N requirement has been observed across agricultural fields within the Palouse region of the iPNW (Mulla et al., 1992; Fiez et al., 1994a,b; Huggins, 2010). For example, Fiez et al. (1994a) reported soft white winter wheat grain yield to vary by up to 63% and the UNR to vary by up to 70% in the Palouse. Sowers et al. (1994) observed split N applications in winter wheat to produce similar grain yield with 25–40% less N. This indicates that variable rate and/or split N fertilizer application have the potential to reduce overall N rate without decreasing yield.

Our focus was to improve understanding of methodologies for quantifying GHG offset credits generated under current

offset programs with agricultural N management protocols. Quantification of offset credits was applied to sample projects developed from a literature review of precision N management for dryland wheat cropping systems of the iPNW. Offset quantification under sample project scenarios was used to evaluate the relevance of existing offset programs and quantification protocol methodologies for iPNW agroecosystems. A road test of agricultural N management protocols was performed following the approach of Lee et al. (2013) and Lazarus et al. (2010) to provide a framework for comparing N-based GHG offset programs for iPNW dryland wheat agriculture. The objectives of this project were to (i) review and assess the current components of agricultural N management protocols for relevance to the iPNW; (ii) road-test quantification approaches for N<sub>2</sub>O emission reductions under applicable protocols using sample projects; (iii) investigate the impact of quantification approaches on the magnitude of offsets generated; and (iv) assess the role of agricultural N management offset credits as incentive for changing N management strategies for PNW wheat-based cropping systems.

## METHODS

### Offset Quantification Methodologies for iPNW Agricultural N Management Eligibility Requirements

We identified four voluntary GHG reduction programs applicable to North America with agricultural N management protocols: the American Carbon Registry (ACR), Verified Carbon Standard (VCS), Climate Action Reserve (CAR), and Alberta Offset Credit System (Alberta) (Table 1). The ACR and VCS offset programs have international applicability. The CAR program is applicable to project locations within the US and the Alberta program is applicable in the Canadian province of Alberta. All programs are associated with an offset registry system where verified emission reductions from approved project activities are transparently serialized and tracked. Within the four GHG reduction programs, five agricultural N management

**TABLE 1** | Greenhouse gas offset programs and agricultural nitrogen management protocols for North America.

Offset program/Protocol component	Alberta offset system (Alberta)	American Carbon Registry (ACR)	Climate Action Reserve (CAR)	Verified Carbon Standard (VCS)
Regional scope of protocol	Canadian province of Alberta	International	U.S.	International
Start of program	2007	1996	Unknown	2005
Relative market share of offset credits <sup>†</sup>	118,355,719	81,401,214	87,327,828	200,676,374
Protocol version and date <sup>‡</sup>	October 2010. Version 1.0.	ACR1-November 2010; and ACR2-July 2012. Version 1.	January 2013. Version 1.1.	March 2013. Version 1.0.

<sup>†</sup>Total offset credits issued in metric ton of carbon dioxide equivalents (note 1 Mg is ≈1 metric ton). Data from online registries accessed online on 1/31/2017 for: ACR, <http://americancarbonregistry.org/carbon-registry>; CAR, <http://www.climateactionreserve.org>; VCS, <http://www.v-c-s.org>; and Alberta, <http://carbonoffsetsolutions.climatechangepcentral.com/offset-registry>.

<sup>‡</sup>Protocol titles are: **Alberta**, Quantification Protocol for Agricultural Nitrous Oxide Emissions Reductions; **ACR1**, The American Carbon Registry Methodology for N<sub>2</sub>O Emission Reductions through Changes in Fertilizer Management; **ACR2**, Methodology for Quantifying Nitrous Oxide (N<sub>2</sub>O) Emissions Reductions through Reduced Use of Nitrogen Fertilizer on Agricultural Crops; **CAR**, Nitrogen Management Project Protocol.; and **VCS**, Quantifying N<sub>2</sub>O Emissions Reductions in Agricultural Crops through Nitrogen Fertilizer Rate Reduction.

protocols with approved methodologies for quantifying N<sub>2</sub>O emission reductions from adoption of approved N management practice were identified (Table 1).

Programs and protocols whose eligible project locations included the iPNW (i.e., Washington, Idaho, Oregon) were considered currently applicable to iPNW wheat-based cropping systems. Based on the regional scope of each program, only three of the five quantification protocols for agricultural N<sub>2</sub>O emission offsets could be used to quantify voluntary offsets for the iPNW (Table 1). Projects are accepted on land worldwide under the ACR1 (American Carbon Registry, 2010) and ACR2 (American Carbon Registry, 2012) protocols. The VCS protocol is applicable for offset projects occurring within the US (Verified Carbon Standard, 2013). Sites throughout the US were eligible under the CAR program but the only agricultural N management protocol currently approved by CAR was specific to corn crops grown in the North Central Region of the US (Climate Action Reserve, 2012). Therefore, the ACR and VCS protocols are currently the only three protocols applicable to the iPNW based on eligible project location. Though not applicable to the iPNW, the Alberta and CAR protocols were reviewed as their general features and quantification approaches could inform the future development of an agricultural N management GHG offset protocol for iPNW wheat-based agricultural systems.

In addition to eligible project locations, quantification protocols also include general eligibility conditions such as project start date, eligible crops, additionality, and regulatory surplus requirements that once satisfied did not appear to factor into the quantification of offsets generated (Table 2). The project start date indicated the earliest date that project activities could be credited for offsets generated. All fertilized agricultural crops requiring external N inputs to achieve high production of food, fiber, or fodder were accepted under the protocols except for CAR in which only corn crops can be credited. Regulatory surplus is an additionality test, generally requiring project activities to be in addition to the requirement of current laws and regulations.

## Eligible N Sources and Management Activities

Sources of N inputs into a cropping system during any given crop year might include manure, synthetic N fertilizer, crop residue N, soil organic matter N mineralization, and biological N fixation (Table 2). The ACR1 protocol accepts a broad range of fertilizer management activities to reduce N rate (i.e., change in fertilizer rate, type, placement, timing, use of time-release fertilizers, and use of nitrification inhibitors). The ACR2 and VCS protocols require adherence to regionally adapted N fertilizer best management practices (BMPs), which include N fertilizer source, timing of N application, and method of N fertilizer application. Under ACR2 and VCS, project developers are referred to state specific resources for detailed N fertilizer BMPs (e.g., USDA-NRCS). The Alberta quantification protocol, distinct from the other protocols, requires project participants to adopt an increased level of N management within the “Consistent 4R Nitrogen Stewardship Plan,” which is an integrated set of management practices (Alberta Environment, 2010). The CAR

protocol does not specify eligible practices but requires that project N application rates must decrease below baseline.

## Baseline and Project Emission Calculation

Greenhouse gas (GHG) emissions are expressed as carbon dioxide equivalents (CO<sub>2</sub>e) and reported in megagram (metric ton) increments (Mg CO<sub>2</sub>e). Carbon dioxide equivalents are a global warming potential weighting that is based on radiative forcing over a 100-year time scale and resulting from the release of 1 kg of a substance as compared to 1 kg of CO<sub>2</sub> (Intergovernmental Panel on Climate Change, 2006). Under all of the protocols reviewed, a global warming potential of 310 was used for N<sub>2</sub>O-N emission conversions to CO<sub>2</sub>e. Baseline N<sub>2</sub>O emissions represent the emissions that would have occurred absent the offset market incentive. Project N<sub>2</sub>O emissions represent the emissions that occur under the project scenario. The general equation for calculating N<sub>2</sub>O emission reduction from project activities was based on the difference between the baseline and project emissions as follows:

$$\text{ERMtCO}_2\text{e per yr} = \text{BmtCO}_2\text{e per yr} - \text{PmtCO}_2\text{e per yr. (1)}$$

Where ERMtCO<sub>2</sub>e yr<sup>-1</sup> are emissions reductions from the project; BmtCO<sub>2</sub>e yr<sup>-1</sup> are baseline emissions; and PmtCO<sub>2</sub>e yr<sup>-1</sup> are project emissions.

## Sources and Sinks Included in Emission Quantification

The assessment boundary specifies the GHG sources and sinks to be included in the quantification of baseline and project emissions. The assessment boundary does not necessarily represent a physical boundary, but instead represent the quantification boundary for including/excluding GHG sources and sinks. The emission sources and sinks included or excluded varies by protocol. The direct and indirect emissions associated with baseline and project N management for each protocol are shown in Table 3. Direct emissions are included in the emissions of N<sub>2</sub>O from N fertilizer addition to the project lands for enhancing crop productivity. The indirect emissions are included in the N<sub>2</sub>O emissions that occur beyond the project site but are the result of N fertilizer applied at the project field site. Indirect N<sub>2</sub>O emissions result from the re-deposition of volatilized ammonia, leaching of N from the soil, and N runoff to surface waters (Intergovernmental Panel on Climate Change, 2006). Depending on the protocol, the boundary may also include combustion emission sources and sinks from fertilizer manufacture, fertilizer distribution, or N application to the field.

## Additionality

Additionality for these protocols was based on a performance standard of reducing the N fertilizer application rate on project lands, and subsequently N<sub>2</sub>O emissions, below that of the baseline. It is important that protocol quantification methodologies assure offsets generated by a project are real, not a result of inaccurate quantification, and exceed common practice. The ACR2 and VCS baseline N<sub>2</sub>O emission calculation used the same number of historical crop years and depend on

TABLE 2 | Eligible conditions and practices for agricultural nitrogen management offset protocols.

Protocol component	ACR1	ACR2	VCS	Alberta	CAR
Eligible project locations	Global	Global	U.S.	Canadian province of Alberta	North Central Region of U.S. <sup>†</sup>
Eligible project start date	On or after 11/1/1997. Case-by-case prior.	On or after 01/1/2002.	On or after 03/1/2008. Possibly as early as 01/01/2002.	On or after 01/1/2002.	Within 6 months of the 1st day of new cultivation cycle <sup>‡</sup> .
Eligible crop(s)	Fertilized agricultural crops.	Fertilized agricultural crops.	Fertilized agricultural crops.	Fertilized agricultural crops.	Corn
<b>N INPUT SOURCES CREDITED</b>					
Inorganic N fertilizers	Y	Y	Y	Y	Y
Organic N fertilizers	Y	Y	Y	Y	N
Crop residue N	?	N	N	Y	N
Approved practices	May include changes in fertilizer rate, type, placement, timing, use of timed-release fertilizers, and use of nitrification inhibitors.	Adherence to regionally adapted fertilizer N best management practices (BMPs).	Adherence to BMPs related to application of synthetic and organic N fertilizers (right source-rate-time-place).	Integrated set of N best management practices-Consistent 4R Nitrogen Stewardship Plan.	Must decrease synthetic and/or organic N applied. Only synthetic N credited for emission reductions.
Regulatory surplus	Must exceed existing laws, regulations, statutes, legal rulings, or other regulatory frameworks that directly or indirectly affect GHG emissions associated with project action.		No mandatory law requiring reduced N input rate below BAU.	Emissions must not be required by law.	Must exceed federal, state, or local regulations or other legal mandates.
Other specifications pertinent to quantification	If project activity area non-homogeneous, must stratify.	Eligible crops must have been cultivated from at least 5 years prior to start date.	Encourages adoption of economically optimum N fertilizer rate.	All fields must be under project activities (4R). Accounts for all forms of N.	Encourages use of variable rate technology and other adaptive management strategies.

<sup>†</sup>The North central region includes the following states: IL, IN, IA, KS, MI, MN, MS, NE, ND, OH, SD, and WI.

<sup>‡</sup>Also accept projects beginning on or after June 27, 2010 until Jan 2014.

**TABLE 3** | Emission sources and sinks included in quantification of baseline and project N<sub>2</sub>O emissions by protocol.

	Physical boundary and emissions sources or sinks included	Gas	ACR1	ACR2	VCS	Alberta	CAR
Baseline activity	Direct emissions from fertilizer application	CO <sub>2</sub>	N	N	N	N	N
		CH <sub>4</sub>	N	N	N	N	N
		N <sub>2</sub> O	Y	Y	Y	Y	Y
	Indirect emissions from fertilizer application (Re-deposition of volatilized ammonia, N leaching, and N runoff)	CO <sub>2</sub>	N	N	N	N	N
		CH <sub>4</sub>	N	N	N	N	N
		N <sub>2</sub> O	Y†	Y	Y	Y	Y
	Emissions from fossil fuel combustion on-site as a result of N management	CO <sub>2</sub>	Y	N	N	Y	Y
		CH <sub>4</sub>	Y	N	N	N	N
		N <sub>2</sub> O	Y	N	N	Y	N
	Emissions from fertilizer production and distribution	CO <sub>2</sub>	Y‡	N	N	N	N
		Soil crop dynamics§	CO <sub>2</sub>	N	N	N	Y
N <sub>2</sub> O			N	N	N	Y	N
Project activity	Direct emissions from fertilizer application	CO <sub>2</sub>	N	N	N	N	N
		CH <sub>4</sub>	N	N	N	N	N
		N <sub>2</sub> O	Y	Y	Y	Y	Y
	Indirect emissions from fertilizer application (Re-deposition of volatilized ammonia, N leaching, and N runoff)	CO <sub>2</sub>	N	N	N	N	N
		CH <sub>4</sub>	N	N	N	N	N
		N <sub>2</sub> O	Y†	Y	Y	Y	Y
	Emissions from fossil fuel combustion on-site as a result of N management	CO <sub>2</sub>	Y	N	N	Y	Y
		CH <sub>4</sub>	Y	N	N	N	N
		N <sub>2</sub> O	Y	N	N	Y	N
	Emissions from fertilizer production and distribution	CO <sub>2</sub>	Y†	N	N	N	N
		Soil crop dynamics§	CO <sub>2</sub>	N	N	N	Y
N <sub>2</sub> O			N	N	N	Y	N

† The ACR1 protocol does not include N<sub>2</sub>O emissions from runoff for quantification of indirect N<sub>2</sub>O emissions.

‡ In ACR1, emissions from fertilizer production included in quantification but emissions from fertilizer distribution are not included.

§ Soil Crop Dynamics includes the emissions of CO<sub>2</sub> and N<sub>2</sub>O from the cycling of soil and plant N. This includes N deposition in plant tissue (residue), decomposition of crop residues, and stabilization in organic matter.

the crop rotation (Table 4). The number of crop years ranges from 2 to 5 years. The ACR1 protocol specifies five and Alberta three previous crop years. Under CAR, at least three and up to five previous crop years can be used to calculate the baseline N fertilizer rate and N<sub>2</sub>O emissions.

## Description of Sample Projects

Annual N fertilizer additions are a function of the current crop N demand, N credits from soil-residue N cycling, and inorganic N content in the soil before planting (Koenig, 2005). For this road test, existing N management literature values as well as field specific crop and N management data from the Cook Agronomy Farm Long-Term Agroecosystem Research site (CAF-LTAR), near Pullman, WA were used to develop four sample projects and quantify N<sub>2</sub>O emission reductions under existing agricultural N management protocols. The CAF-LTAR is under annual cropping and has been direct-seeded since 1998. The soil, agronomic, and field conditions are representative of a “typical” eastern Washington Palouse landscape. The CAF-LTAR receives an average of 550-mm of precipitation and has been under various 3-year dryland cereal crop rotations. The winter wheat—spring wheat—spring legume crop rotation was used for the

sample projects, and represents a typical rotation for the eastern WA region of the iPNW (Papendick, 1996; Rasmussen et al., 1998).

Emission reductions were quantified on a crop event basis and offset credits were only generated for each year the credited crop was grown and managed under project conditions. Hard red winter wheat (HRWW) and hard red spring wheat (HRSW) classes were grown in the rotation during the first 10 years of crop production at the CAF-LTAR (2001–2009) followed by soft white winter wheat (SWWW) and soft white spring wheat (2010–2017). For the field specific hard red wheat data, average yield and N fertilizer rates were calculated from the 9 years of data at CAF-LTAR. Field specific SWWW data from a 2010–2012 study at CAF-LTAR was used for SWWW calculations (Brown, 2015). The sample projects were designed to represent feasible agricultural N practices for achieving both high grain yield and optimum protein concentration under dryland conditions in southeastern Washington. It is recognized that these sample project activities represent science-based and commercially viable N fertilizer rate reduction strategies but may not represent the entire range of project circumstances that might arise in practice. To improve the general applicability of this

TABLE 4 | Quantification approaches for baseline and project emissions.

Protocol parameter	ACR1	ACR2	VCS	Alberta	CAR
<b>BASELINE EMISSIONS</b>					
Baseline N <sub>2</sub> O emission calculation	Baseline emissions calculated using pre-project fertilizer management with DNDC <sup>†</sup> model	Business as usual N management. Determined from: 1. Site-specific records or 2. Derived from county-level yield data and N fertilizer guides	Business as usual N management. Determined from: 1. Site-specific records or 2. Derived from county-level yield data and N fertilizer guides	Site-specific average N Rate prior to starting project activities	Annual N rate from field records for eligible crop years
Crop Years used in baseline N rate Determination	Previous 5 years of specified crop	Monoculture: 5 years 2 year Rotation: 3 cycles (6 years) 3 Year Rotation: 2 cycles (6 years)	Monoculture: 5 years 2 year Rotation: 3 cycles (6 years) 3 Year Rotation: 2 cycles (6 years)	Previous 3 years of each crop	At least 3 and up to 5 years
Baseline data source	Unclear	Field-specific or state/county data	Field-specific or state/county data	Field specific	Field specific
<b>PROJECT EMISSIONS</b>					
Project N <sub>2</sub> O emissions	Project emissions calculated using DNDC model	Reduction in N rate from business as usual on same crop as baseline	Reduction in N rate from business as usual on same crop as baseline	Emission reduction under basic, intermediate or advanced level of 4R Consistent Plan. Crop by Crop basis	Reduce N rate, emissions based on MSU-EPRI methodology
Leakage <sup>‡</sup>	Considered zero as long as: Yield does not decline more than 5% on project lands; No increase in N fertilizer use on lands outside project boundary	Leakage considered negligible for project activities <sup>§</sup>	Leakage considered negligible for project activities <sup>§</sup>	Must account for increased emissions from project activities that increase trips across field (e.g., split N)	If yields significantly reduced on project land, must account for N <sub>2</sub> O, CO <sub>2</sub> , and CH <sub>4</sub> emission increases from shifted production on non-project lands

<sup>†</sup> DNDC is the Decomposition and Denitrification biogeochemical process model (Li, 2000).

<sup>‡</sup> Leakage is when a project action results in an increase in GHG emission or decrease in sequestration outside of the project boundary but as a result of project activities.

<sup>§</sup> No reduction in crop productivity is expected to result from project activities. Thus, negative leakage from increased N fertilizer applied to non-project lands is not anticipated leading to a protocol specified assumption of negligible leakage potential.

project, the N<sub>2</sub>O emission results were reported on a land area basis (i.e., per hectare basis).

### Sample Projects 1 through 3: Switch from Uniform to Variable Rate N Application

For SWWW under sample project 1, we assumed that site specific N management could, on average, result in a 25 kg N ha<sup>-1</sup> decrease in N fertilizer rate compared to uniform N management without decreasing yield (Mulla et al., 1992; Fiez et al., 1994a; Huggins, 2010; Taylor, 2016). For HRWW and HRSW under sample projects 2 and 3, we assumed that site specific N management could, on average, result in a 10 and 20 kg N ha<sup>-1</sup> decrease in N fertilizer rate compared to uniform N management without decreasing yield or grain protein concentration, respectively (Huggins, 2010). The mean N rate reduction under all wheat classes in sample project 1 were considered a realistic N rate decrease that could be achieved by variable rate (VR) N management and also likely acceptable to farmers. However, these N rate decreases were likely to be most appropriate and less risky only in low-yield management zones only rather than the entire field (Huggins, 2010; Taylor, 2016). Increased N rates in high-yielding zones were not expected to negate N rate reductions in low-yielding zones as greater N mineralization under favorable conditions would likely supply greater N to meet a higher crop N demand under this circumstance. Low-yielding areas were assumed to cover ~30% of a field to allow for scaling GHG offsets to the field-scale (i.e., 30% of the 37 ha CAF-LTAR). This number could be adjusted to match field-specific knowledge or historical yield data.

### Sample Project 4: N Rate Reductions from Split N Application

Under sample project 2, we assumed that split N application in SWWW could reduce overall N rates by 40 kg N ha<sup>-1</sup> compared to all fall N application without decreasing yield (Sowers et al., 1994; Huggins, 2010). To date, no consistent N rate reductions have been observed under split N application for HRSW, though in 1 year an N savings of 19 kg N ha<sup>-1</sup> was observed by Huggins (2010). There was concern that the mean N rate reduction under sample project 4 may be greater than what would be acceptable to farmers but the N rate decrease from split N application was considered applicable across the entire field rather than just the low-yielding areas as in sample projects 1 through 3.

### Summary of Sample Projects

Sample Project 1 (SWWW-VR):

Wheat Class—soft white winter wheat.

N Management Activity—switch from uniform N to variable rate N fertilizer application.

Project N Fertilizer Rate Reduction Compared to Baseline—25 kg N ha<sup>-1</sup>

Sample Project 2 (HRWW-VR):

Wheat Class—hard red winter wheat

N Management Activity—switch from uniform N to variable rate N fertilizer application.

Project N Fertilizer Rate Reduction Compared to Baseline—10 kg N ha<sup>-1</sup>

Sample Project 3 (HRSW-VR):

Wheat Class—hard red spring wheat.

N Management Activity—switch from uniform N to variable rate N fertilizer application.

Project N Fertilizer Rate Reduction Compared to Baseline—20 kg N ha<sup>-1</sup>

Sample Project 4 (SWWW-Split N):

Wheat Class—soft white winter wheat.

N Management Activity—switch from an all fall N fertilizer application to split applying N fertilizer between the fall and spring.

Project N Fertilizer Rate Reduction Compared to Baseline—40 kg N ha<sup>-1</sup>

## Evaluating Quantification Approaches

### Impact of Data Source for Baseline Emissions

Offset quantification methodologies also specify approved data sources for calculating baseline emissions. Field specific data is required under the Alberta and CAR quantification methodologies. The ACR2 and VCS protocols provide the option of using field specific data or county level data to determine the baseline N rate contributing to baseline N<sub>2</sub>O emissions. Baseline fertilizer N rates calculated from county level data required a yield goal estimate calculated from county level yield records available from the USDA-National Agricultural Statistics Service (USDA-NASS, 2007–2010) and yield-goal based N recommendations obtained from regional fertilizer guides (e.g., Koenig, 2005). Two years of county level yield data for winter wheat were obtained from 2007 to 2010 and for spring wheat from 2008 to 2011 yield data (Brown, 2015). The winter and spring wheat years for county level data were chosen to reflect the two most recent years that those crops were grown in the rotation used at CAF-LTAR for sample project scenarios as specified in ACR (American Carbon Registry, 2012). We compare the implications of each data source on the overall emission reduction estimate.

### Impact of Emission Factor for Direct N<sub>2</sub>O Emissions

The default direct and indirect emission factors for calculating N<sub>2</sub>O emissions from fertilizer N application to a project field are specified in each offset protocol (Table 5). Generally, direct emission factors are determined by geographic location, crop, and the level of existing peer-reviewed literature available. Where regional peer-reviewed data is lacking for a crop or cropping system, Intergovernmental Panel on Climate Change (IPCC) methodology is the default for estimating N<sub>2</sub>O emissions (Tier I). The IPCC default emission factor is that 1% of N fertilizer applied is lost as direct N<sub>2</sub>O emissions from the field. The IPCC default indirect N<sub>2</sub>O emission factors for volatilization and leaching are 0.1 and 0.75%, respectively (Table 5). Limited regional data



**TABLE 5** | Comparison of approaches for calculating direct<sup>†</sup> and indirect N<sub>2</sub>O emissions.

Emission source/sink	ACR1	ACR2 <sup>‡</sup>	VCS <sup>§</sup>
<b>DIRECT N<sub>2</sub>O FROM FERTILIZER</b>			
Method 1	DNDC	1- MSU-EPRI eqn.	1- 0.01 IPCC Tier I
Method 2		2- 0.01 IPCC Tier I	2- MSU-EPRI eqn.
Method 3		3- IPCC Tier II	
<b>Indirect N<sub>2</sub>O Emissions</b>		2006 IPCC guidelines	
<b>VOLATILIZATION WITH SUBSEQUENT RE-DEPOSITION</b>			
Fraction of synthetic N fertilizer volatilized		0.10	
Emission factor for N <sub>2</sub> O emission from atmospheric deposition of volatilized N on soil and water surfaces		0.01	
<b>LEACHING AND RUNOFF</b>			
Fraction of synthetic N fertilizer leached		0.30	
Emission factor for N <sub>2</sub> O emission from N leaching and runoff		0.0075	

<sup>†</sup>Direct N<sub>2</sub>O emission factors are used to quantify the amount of N<sub>2</sub>O emitted as a result of the amount of N fertilizer applied to a project field. Methods differ by protocol but IPCC Tier II considered a generally accepted and Tier I an empirically derived emission factor.

<sup>‡</sup>For ACR2 (2010), The ACR2 has three project categories for specifying the direct N<sub>2</sub>O emission factor to be used. Method one uses a Tier II direct emission factor equation (MSU-EPRI equation, Millar et al., 2010) that is specific to the corn crop portion of a row crop system located in the 12 North Central Region states of the USA (Category 1). Method two uses a Tier I direct emission factor applied to fertilized agricultural crops worldwide and must be demonstrated as conservative (Category 2). Method three applies to all non-corn fertilized crops worldwide and uses project-specific Tier II direct emission factors from peer-reviewed sources that must be conservative and approved by ACR experts (Category 3).

<sup>§</sup>For Verified Carbon Standard (2013), Direct emission factor depends on US state where project activity occurs and other cropping system requirements. Method 1 uses a Tier I emission factor for all fertilized crops within the US. Method 2 applies to corn in row crop systems within the 12 North Central Region states. DNDC, Denitrification and Decomposition model (DNDC) derived emissions (Li, 2000).

showed that the direct emission factor for PNW cropping systems may be much lower than the 1% emission factor used under IPCC Tier I methodology. A Tier II approach was evaluated using a direct emission factor of 0.2% for the PNW (Cochran et al., 1981; Yorgey and Kruger, 2015) and compared to the Tier I factor of 1% across the four sample projects to highlight how regional values would impact the magnitude of mitigation potential for the iPNW.

## RESULTS

### PNW Relevant Protocols for Agricultural N Management Offset Credits

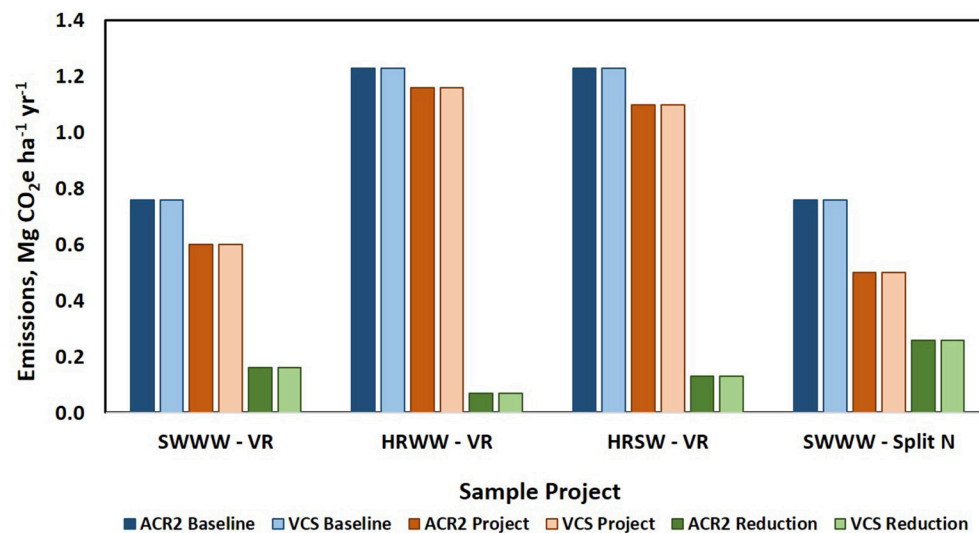
Based on the regional scope of each program, only three of the five quantification protocols for agricultural N<sub>2</sub>O emission offsets could be used to quantify voluntary offsets for the PNW (Table 1). Those were ACR1, ACR2, and VCS. However, the ACR1 specified use of the Denitrification and Decomposition (DNDC) model for quantification of baseline and project emissions and was not used as the expertise needed to complete the model N<sub>2</sub>O emission quantification was found to be outside the scope of this project (Li, 2000). Emission reductions were quantified for the sample projects using only the ACR2 and VCS protocols as they were found to be the most applicable and appropriate for PNW wheat-based agriculture. No GHG offset projects for agricultural N management had been registered under ACR, CAR, or VCS at the time this research was completed (Table 1). However, VCS had the largest number of other GHG projects registered (1,409 projects; ~200 million metric tons CO<sub>2</sub>e offsets issued) followed by CAR (479 projects; ~87 million

metric tons CO<sub>2</sub>e offsets issued), Alberta (229 projects, ~118 million metric tons CO<sub>2</sub>e offsets issued), and ACR (216 projects; ~81 million metric tons CO<sub>2</sub>e offsets issued) (Table 1).

### Sources and Sinks Included in Emission Quantification

There were differences among the protocols as to the N fertilizer sources credited under the offset quantification methodology (Table 2). The ACR, VCS, and Alberta protocols issue emission offset credits for N rate reductions from both inorganic and organic N sources. Under CAR, the N rate reduction included both synthetic and organic N sources but only synthetic N fertilizer source reductions could be credited for N<sub>2</sub>O emission reductions. The Alberta protocol was unique in that quantification of N inputs from crop residue decomposition were included (Table 2). Approved N management practices in the N<sub>2</sub>O offset protocols reviewed differed among protocols but generally appeared to encourage adoption of precision agriculture principles and use of N fertilizer stabilizer technology (e.g., nitrification inhibitors) (Table 2). Differences in eligible project start dates may have implications for driving innovation and adoption of GHG reduction techniques or technologies but did not appear to impact offset quantification. There were also some differences in regulatory surplus requirements among protocols. However, our projects were not designed to focus on these parameters.

The emission sources included in calculating N<sub>2</sub>O emission reductions from project activities differed among protocols (Table 3). On-site fossil fuel emissions were included in the ACR1, Alberta, and CAR protocols. The ACR2 and



**FIGURE 2** | Baseline, Project, and Offset (Reduction) Emissions by American Carbon Registry (ACR2) and Verified Carbon Standard (VCS) Protocols. For quantification used field scale data from Cook Agronomy Long-term Agroecosystem Research Farm, IPCC Tier I direct emission factors, and IPCC default indirect emission factors to determine  $N_2O$  emission reductions from management changes for: SWWW-VR, soft white winter wheat uniform to variable rate N (Sample Project 1); HRWW-VR, hard red winter wheat uniform to variable rate N (Sample Project 2); HRSW-VR, hard red spring wheat uniform to variable rate N (Sample Project 3); and SWWW-Split N from all fall to split N application between fall and spring (Sample Project 4).

VCS quantification methodologies did not include any fossil fuel combustion emissions from N management, fertilizer production and distribution, or soil crop dynamics. The ACR1 protocol included  $CO_2$ ,  $CH_4$ , and  $N_2O$  from on-site fossil fuel combustion. The Alberta protocol included  $CO_2$  and  $N_2O$  from on-site fossil fuel combustion during N management as well as the inclusion of  $CO_2$  and  $N_2O$  emissions from soil crop dynamics. The CAR protocol included only  $CO_2$  from fossil fuel combustion. The ACR1 protocol was the only methodology to include  $CO_2$  emissions from N fertilizer production though it did not include N fertilizer distribution emissions. Another difference among protocol quantification methodologies was the exclusion of indirect  $N_2O$  emissions from runoff in the ACR1 protocol. The other four protocols included indirect  $N_2O$  from N runoff as well as  $N_2O$  emissions from re-deposition of volatilized N and N leaching.

### Additional to Business as Usual

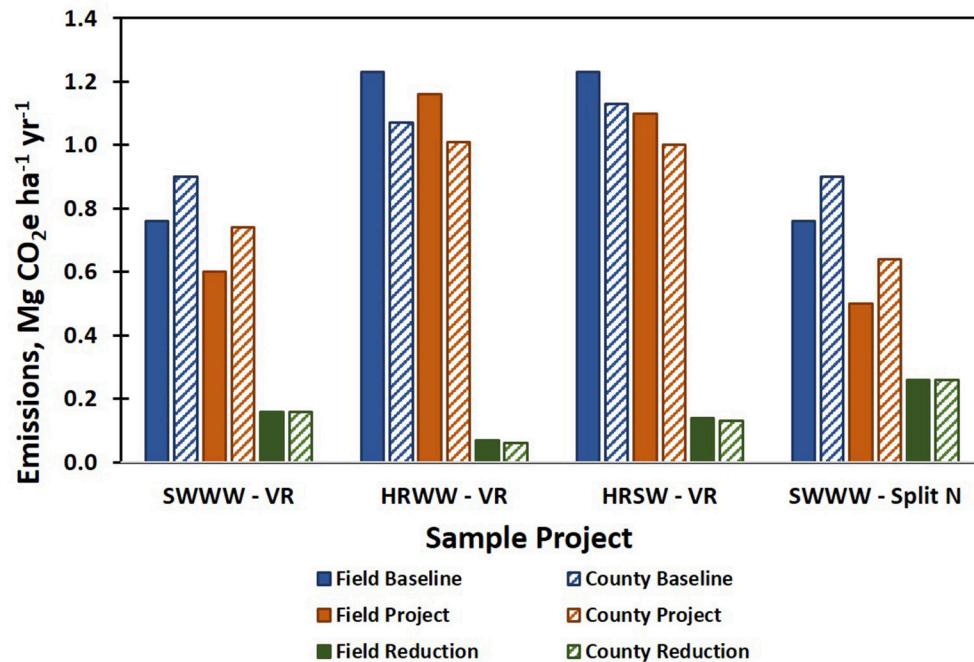
Overall, the protocols differed slightly in the number of years of historical crop data used to calculate the baseline N fertilizer rate (Table 4). In our study, we used three historical crop years for baseline quantification given the 3-year crop rotation at CAF-LTAR, as specified in the ACR2 and VCS protocols (Table 4). However, the number of crop years to calculate baseline N fertilizer rate and  $N_2O$  emissions ranged among the protocols from 2 to 5 years (Table 4). The ACR1 protocol specified 5 and Alberta 3 previous crop years. Under CAR, at least 3 and up to 5 previous crop years could be used to calculate baseline N fertilizer rate and subsequent baseline  $N_2O$  emissions.

Differences in the approved data sources for calculating baseline  $N_2O$  emissions were also observed (Table 4). Field

specific data was required under the Alberta and CAR quantification methodologies. For ACR2 and VCS, baseline N fertilizer rate can be calculated using one of two approaches. One approach relied on field specific N application records from the project field for the specified number of crop years prior to the project (Table 4). The other approach utilized county level data to estimate N application rates for the specified number of crop years prior to the project. The number of crop year data for calculating the average yield goal for the county level estimate of baseline emissions was the two most recent years since the project scenarios were developed assuming a three-year crop rotation (Table 4).

### $N_2O$ Emissions by Protocol and Baseline Approach

The ACR2 and VCS protocols had identical baseline and project emission quantification methodologies (e.g., using the same default factors for direct and indirect emissions). This resulted in the same baseline, project, and emission reduction values under the two protocols for all four sample projects (Figure 2) with no differences observed between these protocols for the sample projects considered. Reducing N fertilizer application rate by switching to variable rate N (sample projects 1-3) or split N application (sample project 4) management resulted in an estimated  $N_2O$  emission reduction of 0.16, 0.07, 0.14, and 0.26  $Mg CO_2e ha^{-1}$  for SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N sample projects, respectively. Variable rate N management for HRWW (sample project 2) resulted in the least amount of emission offsets compared to variable rate N under SWWW or HRSW (Figure 3). The highest  $N_2O$  emission reduction from N management project activities was observed



**FIGURE 3** | Comparison of Baseline, Project and Offset (Reduction) Emissions Using Field Specific or County Level Data to Determine Baseline Emissions. American Carbon Registry Quantification Methodology, Tier I IPCC direct emission factor and IPCC default indirect emission factors used. Field specific N application records from CAF-LTAR were used to determine N<sub>2</sub>O emission reductions from management changes for: SWWW-VR, soft white winter wheat uniform to variable rate N (Sample Project 1); HRWW-VR, hard red winter wheat uniform to variable rate N (Sample Project 2); HRSW-VR, hard red spring wheat uniform to variable rate N (Sample Project 3); and SWWW-Split N from all fall to split N application between fall and spring (Sample Project 4).

under split N application in SWWW. The highest emission reductions occurred where the greatest N rate reductions were estimated from the literature and decreased by sample project accordingly: SWWW-Split N (40 kg N ha<sup>-1</sup> reduction) > SWWW-VR (25 kg N ha<sup>-1</sup> reduction) > HRSW-VR (20 kg N ha<sup>-1</sup> reduction) > HRWW-VR (10 kg N ha<sup>-1</sup> reduction) (Table 6).

## Approaches for Quantifying Baseline N<sub>2</sub>O Emissions

The approach used in determining baseline N<sub>2</sub>O emissions impacted the quantity of baseline emissions and hence relative magnitude of N<sub>2</sub>O emission reductions from project activities (Figure 3). The difference in baseline N<sub>2</sub>O was more pronounced for the sample projects with SWWW compared to the sample projects with HRWW and HRSW. Using county level yield data to estimate the baseline N fertilizer application for SWWW in sample projects SWWW-VR and SWWW-Split N resulted in baseline emissions of 0.90 Mg CO<sub>2</sub>e ha<sup>-1</sup> compared to 0.76 Mg CO<sub>2</sub>e ha<sup>-1</sup> using historical field N application records. The county level estimated N fertilizer rate resulted in HRWW baseline emissions of 1.07 Mg CO<sub>2</sub>e ha<sup>-1</sup> and HRSW of 1.13 Mg CO<sub>2</sub>e ha<sup>-1</sup> compared to 1.23 Mg CO<sub>2</sub>e ha<sup>-1</sup> using historical field N application records (Figure 3). This was due to using 2 years of county level data for a yield goal based N fertilizer

recommendation rate that resulted in a higher baseline N fertilizer rate for the SWWW in sample projects SWWW-VR and SWWW-Split N (0.139 Mg N ha<sup>-1</sup>) and a lower baseline N fertilizer rate for sample projects HRWW-VR and HRSW-VR of 0.166 and 0.175 Mg N ha<sup>-1</sup>, respectively (Table 6). This was compared to historic field specific N rates of 0.118, 0.191, 0.191, and 0.118 Mg N ha<sup>-1</sup> for the different wheat in sample projects SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N, respectively (Figure 3).

## N<sub>2</sub>O Emissions Using Tier I vs. Tier II Direct Emission Factors

All four of the protocols reviewed did not have N<sub>2</sub>O emission factors specific to iPNW wheat-based cropping systems. The ACR2 and VCS protocols specify a Tier II emission factor equation to be used for direct N<sub>2</sub>O emissions from N fertilizer additions to corn crops in row crop agriculture within the 12 North Central Region states (Millar et al., 2010), with remaining agricultural crops defaulting to the IPCC Tier I emission factor (Table 5). This means that IPCC Tier I default factors must be used to calculate emission reductions from sample project activities (i.e., 1% of nitrogen fertilizer rate lost as N<sub>2</sub>O) since no other Tier II equations have been accepted for other crops. However, limited regional data showed that the direct emission factor for iPNW cropping systems may

**TABLE 6** | Direct and indirect emissions for baseline and project conditions under different baseline and direct N<sub>2</sub>O emissions quantification methodologies.

Quantification	Sample project <sup>†</sup>							
	SWWW-VR	HRWW-VR	HRSW-VR	SWWW-Split	SWWW-VR	HRWW-VR	HRSW-VR	SWWW-Split
<b>NITROGEN FERTILIZER RATE, Mg N ha<sup>-1</sup> yr<sup>-1</sup></b>								
	Field specific N rate data				County level yield goal based N rate			
Baseline N rate	0.118	0.191	0.191	0.118	0.139	0.166	0.175	0.139
Project N rate	0.093	0.180	0.170	0.077	0.114	0.156	0.155	0.099
N rate reduction	0.025	0.010	0.020	0.040	0.025	0.010	0.020	0.040
<b>EMISSIONS REDUCTION RATE<sup>‡</sup>, Mg CO<sub>2</sub>e ha<sup>-1</sup> yr<sup>-1</sup></b>								
	Tier I emission factor				Tier II emission factor			
<b>BASELINE EMISSIONS</b>								
Direct	0.57	0.93	0.93	0.57	0.11	0.19	0.19	0.11
Indirect	0.19	0.30	0.30	0.19	0.19	0.30	0.30	0.19
Baseline total	0.76	1.23	1.23	0.76	0.30	0.19	0.19	0.30
<b>PROJECT EMISSIONS</b>								
Direct	0.45	0.88	0.83	0.38	0.09	0.18	0.17	0.08
Indirect	0.15	0.28	0.27	0.12	0.15	0.28	0.27	0.12
Project total	0.60	1.16	1.10	0.50	0.24	0.46	0.43	0.20
N <sub>2</sub> O emissions reduction	0.16	0.07	0.14	0.26	0.06	0.03	0.05	0.10

<sup>†</sup> Sample Projects represent emission reductions using field specific N application data for SWWW-VR: soft white winter wheat uniform to variable rate N (Sample Project 1); HRWW-VR: hard red winter wheat uniform to variable rate N (Sample Project 2); HRSW-VR: hard red spring wheat uniform to variable rate N (Sample Project 3); and SWWW-Split N from all fall to split N application between fall and spring (Sample Project 4).

<sup>‡</sup> A megagram (Mg) is equivalent to a metric ton (t).

be much lower than the IPCC Tier I methodology default (Cochran et al., 1981; Yorgey and Kruger, 2015). Using a Tier II approach and assuming a direct emission factor of 0.2% of the N fertilization rate for wheat resulted in the generation of offset credits that were 2.3–2.8 times lower compared to the Tier I emission factor (Figure 4). Emission reductions using the Tier I direct emission factor of 1% resulted in a 0.16, 0.07, 0.14, and 0.26 MgCO<sub>2</sub>e ha<sup>-1</sup> yr<sup>-1</sup> emission reductions for SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N sample projects, respectively. In comparison, Tier II emission reductions using a direct emission factor of 0.2% resulted in a 0.06, 0.03, 0.05, and 0.10 Mg CO<sub>2</sub>e ha<sup>-1</sup> yr<sup>-1</sup> reduction in N<sub>2</sub>O emissions for sample projects SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N, respectively. Interestingly, for this analysis only the direct emissions changed and the default indirect emissions remained the same for each sample project (Table 6).

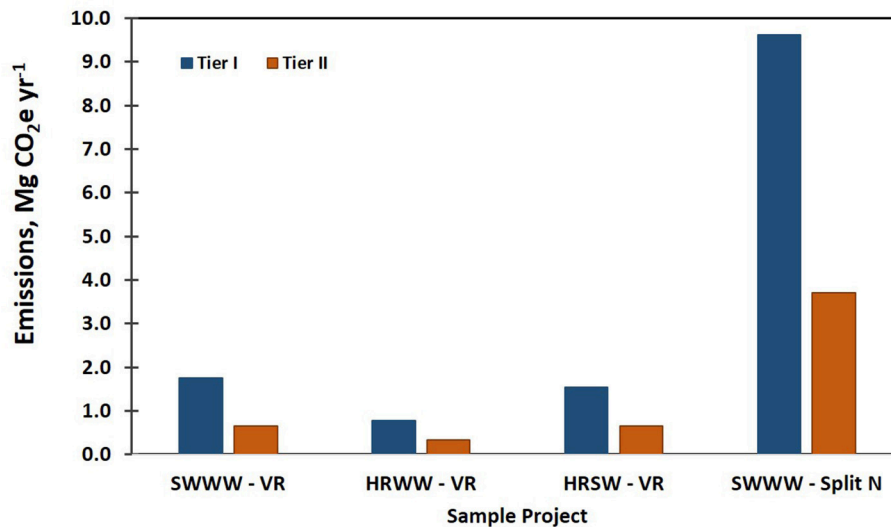
## Market Size for Washington State

Field-scale emission reductions in this study, using the CAF-LTAR, were 1.18, 0.71, 1.42, and 9.55 Mg CO<sub>2</sub>e yr<sup>-1</sup> under Tier I as compared to 0.70, 0.31, 0.59, and 3.88 Mg CO<sub>2</sub>e yr<sup>-1</sup> under Tier II for sample projects SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N, respectively (Table 7). The potential revenue that could be generated per hectare from reducing N<sub>2</sub>O emissions through agricultural N management offset projects in

the higher precipitation zone of the dryland PNW are shown in Table 7. Sample project four, SWWW-Split N, had the highest per hectare payment incentive followed by sample projects SWWW-VR, HRSW-VR, and HRWW-VR (Table 7). At a carbon price of \$10 per MgCO<sub>2</sub>e, offset credits generated would be worth \$1.60, \$0.70, \$1.30, and \$2.60 ha<sup>-1</sup> yr<sup>-1</sup> for sample projects SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N, respectively.

The monetary incentive was substantially increased when the cost savings on N fertilizer was included with the offset payment incentive (Table 8). At average anhydrous ammonia prices for 2006–2011, the N fertilizer cost savings that could be added to the GHG offset credit incentive was \$21, \$9, \$18, and \$35 ha<sup>-1</sup> yr<sup>-1</sup> for sample projects SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N, respectively (Table 8). This creates a payment incentive that ranges from \$9 to \$48 ha<sup>-1</sup> yr<sup>-1</sup> under Tier I and \$9 to \$40 ha<sup>-1</sup> under Tier II methodologies across all carbon prices. Though still relatively small, the direct N<sub>2</sub>O emission factor had a considerable effect on the overall monetary incentive from N<sub>2</sub>O emission reduction offset credits.

In 2011, there were ~630,000 hectares of SWWW, 86,000 hectares of HRWW, and 124,000 hectares of HRSW grown in WA State (United States Department of Agriculture, National Agricultural Statistics Service (USDA-NASS), 2011). This would result in an estimated potential annual carbon offset market size of 10.1, 0.6, 1.6, and 16.4 Gg CO<sub>2</sub>e yr<sup>-1</sup> for SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N sample projects,



**FIGURE 4 |** Offset Credits for Project Activities under Tier I and Tier II Direct N<sub>2</sub>O Emission Factors. The IPCC Tier I default of 1% (blue) and potential Tier II emission factor of 0.2% (orange) of N fertilizer applied. The IPCC default indirect emission factors were used. Data represent field specific N application data from CAF-LTAR for sample projects. The American Carbon Registry Quantification Methodology was used to determine N<sub>2</sub>O emission reductions from management changes for: SWWW-VR, soft white winter wheat uniform to variable rate N (Sample Project 1); HRWW-VR, hard red winter wheat uniform to variable rate N (Sample Project 2); HRSW-VR, hard red spring wheat uniform to variable rate N (Sample Project 3); and SWWW-Split N from all fall to split N application between fall and spring (Sample Project 4).

**TABLE 7 |** Nitrous oxide emission reduction potential and offset credit incentive for the agricultural N management sample projects<sup>†</sup>.

Sample project scenario by direct emission factor	N <sub>2</sub> O emission reduction rate <sup>†</sup> Mg CO <sub>2</sub> e ha <sup>-1</sup> yr <sup>-1</sup>	Total area <sup>‡</sup> ha	Total potential emissions reduction Mg CO <sub>2</sub> e yr <sup>-1</sup>	Per area monetary incentive for N <sub>2</sub> O emission reductions by offset price		
				Price per Mg CO <sub>2</sub> e		
				\$5	\$10	\$50
<b>TIER I DEFAULT (1%)<sup>§</sup></b>						
1: SWWW-VR	0.16	11	1.18	0.80	1.60	8.00
2: HRWW-VR	0.07	11	0.71	0.35	0.70	3.50
3: HRSW-VR	0.14	11	1.42	0.65	1.30	6.50
4: SWWW-Split N	0.26	37	9.55	1.30	2.60	13.00
<b>TIER II REGIONAL (0.2%)</b>						
1: SWWW-VR	0.06	11	0.70	0.30	0.60	3.00
2: HRWW-VR	0.03	11	0.31	0.15	0.30	1.50
3: HRSW-VR	0.06	11	0.59	0.30	0.60	3.00
4: SWWW-split N	0.10	37	3.88	0.50	1.00	5.00

<sup>‡</sup>Emission reductions calculated using field specific N fertilization data and the total area (37 ha) from the Cook Agronomy Farm Long-term Agroecosystem Cropping System Research (LTAR). A megagram (Mg) is equivalent to a metric ton (t).

<sup>†</sup>N rate reductions from variable rate for projects 1 through 3 are only expected in low yielding areas which represent 30% of the total field area (i.e., 30% of 37 ha=11 ha).

<sup>§</sup>Tier 1 direct emission factor is 1% and regional emission factor is 0.2% of N fertilizer applied to agricultural soil is lost as N<sub>2</sub>O.

respectively, if 10% of the crop land acreage for the market class was under the sample project N management (Table 9). Greater emission reductions could be achieved with greater adoption of sample project N management with as much as 82 Gg CO<sub>2</sub>e yr<sup>-1</sup> generated by sample project SWWW-Split N under a fifty percent adoption on soft white winter wheat acreage.

## DISCUSSION

### Review of Agricultural N Management Protocols: Components and Relevance to iPNW

Consistency across GHG protocols for quantifying voluntary offset credits is needed to provide high quality offset credits

**TABLE 8** | Including the fertilizer cost savings for calculating the offset credit incentive for the agricultural N management sample projects that reduce N<sub>2</sub>O emissions.

Sample project scenario by direct emission factor	N <sub>2</sub> O emission reduction rate <sup>†</sup>	Monetary incentive for N <sub>2</sub> O emission reductions			Average expected fertilizer cost saving <sup>‡</sup>	Total Monetary incentive (N <sub>2</sub> O offset Credit + N fertilizer cost savings) <sup>§</sup>		
		\$ ha <sup>-1</sup> yr <sup>-1</sup>			\$ ha <sup>-1</sup>	\$ ha <sup>-1</sup> yr <sup>-1</sup>		
		Price per Mg CO <sub>2</sub> e				Price per Mg CO <sub>2</sub> e		
		\$5	\$10	\$50		\$5	\$10	\$50
<b>TIER I DEFAULT (1%)<sup>¶</sup></b>								
1: SWWW-VR	0.16	0.80	1.60	8.00	21	22	23	29
2: HRWW-VR	0.07	0.35	0.70	3.50	9	9	9	12
3: HRSW-VR	0.14	0.65	1.30	6.50	18	18	19	24
4: SWWW-Split N	0.26	1.30	2.60	13.00	35	36	38	48
<b>Tier II REGIONAL (0.2%)</b>								
1: SWWW-VR	0.06	0.30	0.60	3.00	21	22	22	24
2: HRWW-VR	0.03	0.15	0.30	1.50	9	9	9	10
3: HRSW-VR	0.06	0.30	0.60	3.00	18	18	18	21
4: SWWW-Split N	0.1	0.50	1.00	5.00	35	36	36	40

<sup>†</sup> N rate reductions from variable rate for projects 1 through 3 are only expected in low yielding areas which represent 30% of the total field area (i.e., 30% of 37 ha).

<sup>‡</sup> Based on average anhydrous ammonia costs from 2006 to 2011 of \$763 ton<sup>-1</sup> or \$0.87 ha<sup>-1</sup> (Brown, 2015).

<sup>§</sup> Data from Enterprise budgets developed by Painter for 2009, 2011, and 2012 crop years.

<sup>¶</sup> Tier 1 direct emission factor is 1% and regional emission factor is 0.2% of N fertilizer applied to agricultural soil is lost as N<sub>2</sub>O.

**TABLE 9** | Total potential annual emission reductions for Washington state under different n management adoption scenarios for each sample project using 2011 Washington Wheat Facts (Washington Wheat Commission, 2011).

Sample project	Emission reduction	Total area in wheat for WA in 2011	Total potential emissions reduction	Emission reduction for WA state under adoption scenarios on total hectares, Mg CO <sub>2</sub> e yr <sup>-1</sup>		
	Mg CO <sub>2</sub> e ha <sup>-1</sup> yr <sup>-1</sup>	ha	Mg CO <sub>2</sub> e yr <sup>-1</sup>	% of area adopting N management		
				10	25	50
1: SWWW-VR	0.16	630,059	100,809	10,081	25,202	50,405
2: HRWW-VR	0.07	86,346	6,044	604	1,511	3,022
3: HRSW-VR	0.13	123,991	16,119	1,612	4,030	8,059
4: SWWW-Split N	0.26	630,059	163,815	16,382	40,954	81,908

and develop large-scale offset markets that support practical climate policy solutions (Kollmuss et al., 2010; Erikson and Lazarus, 2013; Lee et al., 2013). Methodologies for quantifying N<sub>2</sub>O emissions reductions have been developed for agricultural N management, but key elements within available protocols need to be reviewed periodically. Evaluating existing protocols for GHG emission reductions from agricultural N management applicable to iPNW wheat cropping systems illustrated differences in policy and technical approaches to quantifying N<sub>2</sub>O emission reductions. Differences in eligible conditions, boundaries for baseline, project and leakage activities, and the data and default values for emission reduction quantification observed across the five agricultural N management protocols in this study have been observed in protocol reviews for other project types (Kollmuss et al., 2010; Lee et al., 2013). Identifying the nature of GHG program or protocol differences will be critical to developing appropriate policy tools and ensuring consistency in the quantity and quality of each offset ton generated by a project and entering the carbon market (Erikson and Lazarus, 2013; Lee et al., 2013).

Overall, the eligible N management practices required to achieve the performance levels in the ACRI, ACR2, VCS, Alberta, and CAR protocols aligned with implementing the principles of precision agriculture including improved prediction of crop N demand and enhanced N use efficiency. Precision N fertilizer management (otherwise known as variable rate) has been considered one of the most practical strategies for improving agricultural N-use efficiency and reducing N loss to unintended portions of the environment (Cassman et al., 2002; Robertson and Vitousek, 2009). Adoption of precision N management has been slow in the US (Cassman et al., 2002) and especially in the iPNW (Pan et al., 2007; Huggins, 2010). Participation in carbon markets could enhance adoption of innovative precision N management that is practical, economically feasible, and capable of feeding a growing world population. One insight from this review was inconsistency in specifying approved N management practices. From a policy standpoint, protocols that refer project developers to state best management practices (i.e., ACR2 and VCS) were less clear on approved N management

practices compared to other protocols that specified N fertilizer rate reducing actions. However, there appeared to be sufficient performance outcome specificity (i.e., reduce N rate below baseline) that less defined management practices might be critical in supporting grower driven on-farm innovations in reducing N fertilizer rates.

Another key finding from this research was that the fossil fuel emissions, excluded in the ACR2 and VCS protocols, could be an important, but relatively small source of GHG emissions under currently approved project activities if N fertilizer management changes result in increased fossil fuel consumption (e.g., more trips across the field for split application of N). Exclusion of emissions from fertilizer production and distribution under ACR2 and VCS protocols were also noted and could potentially be a large source of GHG emissions. However, such source or sink exclusions in the ACR2 and VCS methodologies could be justified as increasing the conservativeness of the project. These exclusions would be expected to create differences in the quantity and quality of offsets generated across protocols. Carbon sequestration was not included in any of the protocols reviewed because N fertilizer rate reductions were not expected to impact soil C stocks and would further increase the conservativeness of the N<sub>2</sub>O offset quantification (American Carbon Registry, 2012; Millar et al., 2012).

Differences in the approved data sources for calculating baseline N<sub>2</sub>O emissions observed could result in different baseline N<sub>2</sub>O emissions which impact the magnitude of offsets generated by a project. Differences in the number of pre-project crop years used to quantify baseline N<sub>2</sub>O emissions would be expected to result in different emission reductions among the five protocols. Currently relevant protocols (ACR2 and VCS) did not have emission factors specific to iPNW wheat cropping systems. We also observed that using IPCC Tier I default methodology may dramatically over-estimate gross N<sub>2</sub>O emissions. The ACR2 and VCS protocols generated identical emission reduction offsets limiting the ability to determine the impact of differences in quantification methodologies. However, the lack of consistency across sources and sinks and in default factors across all five protocols could contribute to inequities in offset credits generated under the different programs. Ensuring each “ton is a ton” across offset programs requires better congruency among quantification approaches in approved protocols (Lee et al., 2013). This could be investigated in future efforts by relaxing location eligibilities and running the road test on all existing agricultural N management protocols (e.g., Alberta protocol).

## Quantify N<sub>2</sub>O Emission Reductions under Applicable Protocols using Sample Projects

The emission reductions in this road test, ranging from 0.07–0.26 Mg CO<sub>2</sub>e ha<sup>-1</sup> yr<sup>-1</sup>, were at the lower end reported by Eagle et al. (2012) but similar to those reported by Millar et al. (2010) for Midwest corn using linear direct emission factors. Nitrous oxide emission reductions from agricultural N management have been estimated to potentially provide voluntary GHG offsets on the order of 0.2–0.6 and 0.09–0.15 Mg CO<sub>2</sub>e ha<sup>-1</sup> yr<sup>-1</sup> in Eagle

et al. (2012) and Millar et al. (2010), respectively. In this study, project N rate reductions of 21, 6, 11, and 35% of the baseline for SWWW-VR, HRWW-VR, HRSW-VR, and SWWW-Split N sample projects, respectively, were considered feasible N rate reductions as generated from the literature for variable or split as compared to uniform or all fall N management. Specifically, the N rate reduction at this level seemed appropriate without contributing to a reduction in crop yields (CAST, 2004; Millar et al., 2010; Eagle et al., 2012).

## Impact of Quantification Approaches on Offsets Generated

Quantification of sample project emissions in this study, following the work of Lazarus et al. (2010) and Lee et al. (2013), improved understanding of the differences in agricultural N management protocols and subsequent implications in the generation of GHG offsets for the carbon market. The results of this study highlighted the value of regionally applicable protocols for quantifying emissions and emission reductions. Historical and current research show that the direct emission factor for Washington cropping systems may be much lower than 1% of N fertilizer additions used under IPCC Tier I methodology. The IPCC methodology recognizes that the 1% of N fertilizer rate emission factor for direct N<sub>2</sub>O emissions may be good for global inventories but not for quantifying regional N<sub>2</sub>O emissions (Intergovernmental Panel on Climate Change, 2006). In addition, an earlier study in the iPNW showed that N<sub>2</sub>O emissions were not a linear function of N rate as is assumed using IPCC Tier I methodology (Cochran et al., 1981). Under the IPCC methodology, the direct and indirect emissions from application of N fertilizer to agricultural soils are calculated according to a three tier approach (Intergovernmental Panel on Climate Change, 2006). As quantification methods move from a Tier I to Tier III emission factor approach, the uncertainty in the emission quantification is reduced (i.e., improved accuracy). This is a result of better accounting for regional differences in environmental conditions and management practices (Intergovernmental Panel on Climate Change, 2006). However, determination of emission factors under the Tier II and Tier III approaches are more complex and expensive to determine (Bracmort, 2011).

The review and road test of current agricultural N management protocols showed that some improvements could be made to ensure quantification approaches are applicable to more regions, and in particular for the iPNW dryland wheat-based cropping systems. Development of an iPNW focused agricultural N management protocol should utilize an agroecological zone approach (Huggins et al., 2014) in developing regional emission factors and evaluating GHG emission reductions from project activities to better reflect local conditions and management practices. This could be informed by the Ecodistrict approach used in the Alberta protocol (Alberta Environment, 2010). In addition, the Alberta protocol offered three performance levels within the Consistent 4R Nitrogen Stewardship Plan: basic, intermediate, and advanced with a greater amount of field variability addressed and more complex BMPs adopted as a participant moves to the intermediate

and advanced levels. New N management protocols can be submitted to these programs to improve applicability to regional or cropping system specific conditions. New protocols must be reviewed and approved before they can be used under a program. Nevertheless, as discussed here, given the relatively small economic incentive offsets are likely to provide iPNW wheat farmers, further protocol revisions may not seem worthwhile. However, for other practice-based incentives these iPNW-specific quantification approaches, as well as some parameters from the offset protocols, could serve as the basis for payments or proactive accounting of ecosystem services provided by agricultural BMPs.

The accuracy of emission reductions for the iPNW could also be improved through development of regional emission factors (Tier II or Tier III) and might be achieved through field measurements or employing existing biophysical models, such as CropSyst (Stockle et al., 2012), and assessment frameworks, such as BioEarth (Adam et al., 2014). However, lower input models (e.g., COMET-Farm) rather than high input process-based models (e.g., CropSyst, DNDC) would likely reduce transaction costs associated with project development and verification (Li, 2000; Stockle et al., 2012). In particular, the relationship between N rate and N<sub>2</sub>O emissions should be considered in developing accurate emission factors if quantification methodologies continue to estimate N<sub>2</sub>O emissions based on N fertilization rate.

An N<sub>2</sub>O emission reduction protocol for the iPNW would be strengthened by including additional performance metrics such as the nitrogen-use efficiency metric used in the CAR (Climate Action Reserve, 2012) protocol [Removed to Applied (RTA) = N removed/N applied]. This may be added as a monitoring requirement only or implemented as a performance standard in addition to N fertilizer rate reduction. The performance could require an improvement in nitrogen-use efficiency over the baseline nitrogen-use efficiency. This would also improve the ability of project developers and climate policy to avoid crop yield reductions in more efficient agroecosystems and thus reduce leakage of emissions from these type of management efforts (Eagle et al., 2012). In addition, decision support to understand the conditions under which precision N management actually reduces N rate without reducing yield is needed. This is especially important for managing the economic risk of underapplying N.

## Are Offset Payments Enough to Impact N Management Decisions?

The potential revenue farmers could earn by participating in the carbon market were examined to understand the relative importance of the incentive for encouraging adoption of improved N management. In general, the offset credit incentive payment alone did not appear to be enough to impact N management changes to participate in GHG offset markets at offset prices of \$5, \$10, or even \$50 per MgCO<sub>2</sub>e. Though the incentive becomes more appealing at \$50 per MgCO<sub>2</sub>e, the cost to implement variable or split N rate as well as costs for project development and verification are likely to

outweigh the incentive payment. Adding the N fertilizer cost savings increased the incentive payment to a point that is more comparable with the potential return from the management changes of the sample projects. The incentive for switching from uniform to variable N management or from all fall N application to splitting the N fertilizer between fall and spring would have to be similar or greater than the cost to adopt these changes or risk to under applying N in order to stimulate adoption.

Precision agriculture techniques make use of fertilizer N rate, timing, placement, and formulation to match N supply with crop demand (Robertson and Vitousek, 2009). An overall N rate decrease can often, but not always, be realized by applying one or more of these principles (Huggins, 2010). In evaluating the potential to generate GHG offset credits from agricultural N management for a particular region, it is important to consider the tradeoffs and what level or type of incentive is needed to influence N management decisions. Adoption of precision agriculture techniques within the iPNW generally lacks sufficient decision support (Pan et al., 1997; Huggins, 2010) and monetary incentives. Furthermore, managing N in cropping systems involves consideration of the total N supply needed for not only supporting crop growth but also achieving grain yield and quality (Huggins and Pan, 2003). Therefore, N fertilizer rate reductions will likely be seen as economically risky and require a monetary incentive that compensates for the risk of under applying N (Robertson and Vitousek, 2009; Huggins, 2010).

Leakage provisions in agricultural N management protocols specify that N rate reductions must not result in a decrease in yield. Though not addressed in current protocols, it should be noted that farm economics would also require any N rate reductions to not come at the expense of yield quality (e.g., protein concentration specifications for the wheat market class). Maintained yield with less N is believed to be possible because typical yield-goal based N fertilizer recommendations tend to overestimate N requirements (Millar et al., 2012). This could be especially true for winter wheat crops in the PNW because it is difficult to accurately estimate yield goal at the time of planting and N fertilizer application. For dryland winter wheat, a majority of N fertilizer is applied in the fall when N demand is the lowest. Yield may also be maintained with less N in situations where N is applied in excess of the N requirement to minimize economic risk if growing conditions are exceptional. Insurance applications of N as a means to manage the economic risk of under applying N should not be dismissed. Especially considering that decision support and other incentives are generally lacking for managing the site-specific N requirement. An additional monetary incentive may be needed to cover insurance N fertilizer applications.

Offsets from agricultural N management do not appear to be the best tool for GHG mitigation and reducing additions of reactive N to the environment. The monetary incentive for agricultural N management for N<sub>2</sub>O emission reductions could be tied to existing conservation programs such as the USDA-NRCS Conservation Stewardship Program to improve the return on investing in GHG emissions reduction activities. There may be co-benefits to encouraging a reduction in N application rate



beyond generating GHG emission reductions, such as avoided acidification of soils and water bodies, limiting N leaching impacts on ground and surface water quality, avoided ozone destruction, and reducing the cost of production. Furthermore, the offset credits generated from N<sub>2</sub>O emission reductions from reducing N fertilizer rate are irreversible. An avoided N<sub>2</sub>O emission cannot be reversed as is the case for carbon sequestration projects. This means no future obligation for farmers enrolled in a project making them more attractive to offset purchasers.

## CONCLUSIONS

Differences observed across the five agricultural N management protocols in this study highlighted inconsistencies among protocols. The implications are that there could potentially be discrepancies in the quantity and quality of GHG offsets generated across the different programs. This impacts credibility of carbon markets and limits the ability to offer GHG credits in larger-scale national or global carbon markets. In order to support the participation of iPNW farmers in offset credit markets for N<sub>2</sub>O reductions, one or more of the existing protocols should be adapted for the region. At least a Tier II direct emission factor will need to be determined or modeled (Tier III) to accurately reflect baseline, project, and overall emissions reductions. However, our assessment found that the financial incentive from the carbon offset credit alone was not likely to encourage any management changes. Nitrogen fertilizer cost savings will be one of the most practical incentives for a farmer to adopt the N management proposed in the sample projects. Therefore, stacking of offset credit revenue, along with

other incentive-based approaches, is likely to be required in order to realize N<sub>2</sub>O emissions reductions in the region that are economically feasible.

## AUTHOR CONTRIBUTIONS

TB performed the offset protocol literature review with guidance from CL, both authors contributed to the writing of this manuscript. TB contributed a majority of the writing. CL provided extensive review of early versions of the analysis and writing for the manuscript. CK provided guidance on policy aspects and manuscript review. DH and JR provided extensive editorial review of the manuscript.

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**Conflict of Interest Statement:** The authors declare that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest.

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